National LICA

CONTRACTOR CONCIERGE

Connecting you to the programs and partners that move your business forward

HEAVY EQUIPMENT & FLEET

Caterpillar Machine & Attachment Association Discount Program

Equipment & attachment savings

- Member pricing on select Cat® compact equipment
- Trade Association discount program through Caterpillar
- Available through participating Cat dealers nationwide

National LICA | benefits@licanational.org

GM Fleet

Vehicle savings for LICA members

- Incentives up to $7,500 on select models
- Available on eligible Chevrolet, GMC, Buick, & Cadillac vehicles
- LICA membership certificate required prior to vehicle purchase
- Vehicles must be titled and registered in a business name

National LICA | benefits@licanational.org

How to Access These Benefits

Getting started is simple

- Contact the provider listed with each benefit
- Mention your LICA membership
- Reach out to National LICA for assistance

National LICA | benefits@licanational.org

SAFETY

The LICA Safety Portal

Safety & business online resource

- Safety programs & compliance documentation
- Contracts, HR forms, & operational templates
- Training videos & workforce tools

National LICA | safetyportal@licanational.org

PARTS & PURCHASING

ConEquip: Construction Equipment Parts

$100 parts credit for LICA members

- Dedicated Parts Specialist does the searching
- New, used & aftermarket parts
- Fast, reliable sourcing to minimize equipment downtime

ConEquip | (716) 427-7502

Petrocon National Purchasing Program

Discounted equipment parts, lubricants, & more

- Petrocon pricing on lubricants, tracks & parts
- 20–40% savings on select components
- Access to national supplier pricing through Petrocon

Petrocon | info@petrocon.org

INDUSTRY EDUCATION

ADMC Membership Discount

50% off ADMC contractor silver membership

- Industry networking & collaboration
- Advocacy in water management policy
- Education & training resources

Jeanne Hansen | jhansen@admcoalition.com

CDL: Entry-Level Driver Training (ELDT) Training Provider Resources

Bring CDL training in-house & reduce costs

- In-house ELDT training provider resources
- Reduce per-driver training expenses
- Eliminate third-party outsourcing costs

Caroline Krug | ckrug@licanational.org

The LICA Contractor



Quarterly publication featuring contractor stories, industry news & National LICA updates

- Contractor project features & industry highlights
- Legislative & legal updates impacting members
- Included with National LICA membership

Caroline Krug | ckrug@licanational.org

ADVOCACY

Legislative Landscape

Monitoring legislation impacting contractors

- Key federal policy updates affecting contractors
- Breaking down policy developments
- Sent via email & posted on LICANational.org

Brian Deery | legislative@licanational.org

EQUIPMENT MARKETPLACE & AUCTIONS

Equipment Auctions

Member-exclusive equipment auction program

- Four scheduled LICA member auction events annually
- Preferred member rates with no added fees
- Full-service support from listing to settlement

Tim Kipper | Tim.Kipper@bigiron.com

DPA Auctions

Turn idle equipment into value.

- 50% off DPA's standard seller fees
- Up to 5 free equipment appraisals per member
- Nationwide buyers, competitive bidding, & real-time valuations

Scan to enroll in the LICA/DPA member benefit.

Machinery Trader Marketing & Inventory Solutions

Promote your equipment & grow your online presence

- List, manage & promote equipment on Machinery Trader
- Sell your equipment for free on LICANational.org through the LICA Marketplace
- Build a professional website with flexible contractor-focused design options

Machinery Trader | 1-800-247-4898

TECHNOLOGY & OPERATIONS

busybusy

Time tracking & equipment management software

- 30% member discount for LICA contractors
- Track employee time, job costing, & daily reports
- Equipment tracking to improve project cost accuracy

busybusy | www.busybusy.com

ConX

Contractor workforce sharing network

- Connect with contractors to share skilled labor
- Fill short-term workforce needs quickly
- Improve scheduling flexibility & project capacity

ConX Support | support@conx-usa.com

Safety Footwear Program

15% Discount for LICA members

- 1-year warranty on Red Wing footwear
- Multiple purchasing options: online or in-store
- Free shipping

Brian Duerinck | Brian.Duerinck@redwingshoes.com

CONTRACTOR DISCOUNTS

The Big Switch Discount

5% Discount on Big Switch products

- USDA BioPreferred compost sediment filter
- Erosion/sediment control
- Stormwater management & slip repair

Joseph Greco | Joe@greco.tc

Clean Fire Member Discount

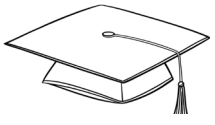
Improve engine performance & fuel efficiency

- $50 per case discount
- Clean Fire diesel fuel additive
- Reduced emissions & optimum performance

Clean Fire | cleanfiredist@gpcom.net

FUTURE GENERATIONS

National LICA Scholarships



Supporting the next generation of our industry

- Scholarship opportunities available through National LICA
- Application on LICANational.org

National LICA | 630-548-1984

National LICA

3080 Ogden Ave., Suite 107, Lisle, IL 60532

benefits@licanational.org | LICANational.org

BUSINESS & FINANCIAL SERVICES

Business Succession & Exit Planning

Strategic planning for contractor business transitions

- Free initial consultation
- Contingency planning and business continuation planning
- Key employee retention strategies

Greg Greco | greg@grecofinancial.com

Titanium Payments

Credit card processing solutions for contractors

- Competitive payment processing rates for members
- Simplified invoicing & payment solutions
- Reduce or offset credit card processing fees

Titanium Payments | support@titaniumpayments.com

World Insurance Programs

Insurance & employee benefits for LICA contractors

- Commercial insurance coverage tailored for contractors
- Surety bonds, risk management, & claims advocacy support
- Employee benefits including retirement plans, health plans, & HR solutions

Mike Coughlin | mikecoughlin@worldinsurance.com